

# Colombia Green Coffee Offer

Updated as of October 3th 2023

Type of Coffee	Quality SCA Cupping score	Price NY "C" USD / 100 Lb.*	Terms of contract SAS	Altitude (MASL)	Number of Available Containers (275 bags of 70kg)	Shipping Months 2023
Conventional UGQ 12/60	82+	+25,00	Replace	1500 to 1600	2	Nov or Dec
Rainforest Alliance EP 10% 12/60	80-82	+35,00	Replace	1500 to 1600	6	Oct-Dec
ROC UGQ 12/60	84+	+45,00	Replace	1500 to 1600	5	Nov - Dec
Organic UGQ 12/60	84+	+53,00	Replace	1500 to 1600	1	Dec
Organic + ROC UGQ 12/60	84+	+70,00	Replace	1500 to 1600	5	Nov - Dec
Fairtrade + Organic Woman producers UGQ 12/60	83+	+89,00	Replace	1500 to 1600	3	Nov - Dec
Fairtrade + Organic ROC UGQ 12/60	84+	+90,00	Replace	1500 to 1600	5	Nov - Dec
Fairtrade + Organic UGQ 12/60	82+	Fixed price: USD\$240,00	Replace	1500 to 1600	7	Oct - Dec

\*Optional ElevaFinca Sustainability Package - Premium of 0.05 USD/ lb. \*\* 2023 – 2024 estimate.

# Northern Peru Green Coffee Offer Updated as of September 26, 2023

Type of Coffee	Quality SCA Cupping score	Price NY "C" USD / 100 Lb.*	Terms of contract SAS	Altitude (MASL)	Number of Available Containers (275 bags of 69 kg)	Shipping Months 2023
Stocklot Conventional	150 Defects	-18,00	Replace	1600 to 1900	18	Oct – Dec
Stocklot Organic	150 Defects	-10,00	Replace	1600 to 1900	18	Oct – Dec
Stocklot Conventional	110 Defects	-10,00	Replace	1600 to 1900	18	Oct – Dec
Stocklot Organic	110 Defects	-5,00	Replace	1600 to 1900	18	Oct – Dec
Conventional	82+	+15,00	Replace	1600 to 1900	10	Oct – Dec
Organic	82+	+23,00	Replace	1600 to 1900	14	Oct – Dec
Rainforest Alliance	82+	+23,00	Replace	1600 to 1900	7	Oct – Dec
Fairtrade	82+	+23,00	Replace	1600 to 1900	9	Oct – Dec
Rainforest Alliance + Organic	82+	+28,00	Replace	1600 to 1900	9	Oct – Dec
Fairtrade + Organic	82+	+50,00	Replace	1600 to 1900	16	Oct – Dec
Fairtrade + Organic	83+	+52,00	Replace	1600 to 2200	9	Oct – Dec
Conventional	84+	+53,00	Replace	1600 to 1900	6	Oct – Dec
Fairtrade + Organic	84+	+60,00	NANS	1600 to 2200	9	Oct - Dec

\*Optional ElevaFinca Sustainability Package - Premium of 0.05 USD/ lb. \*\* 2023 – 2024 estimate.

# Offer information

## Peru

**Offer from:** Organizations of small coffee producers within the project "RioSierra".

**Origin:** Sierra Nevada de Santa Marta, Colombia, Tolima, Huila y Cauca.

**Incoterm offered:** Free On Board.

**Port of Shipment :** Santa Marta (If Cartagena port is required, please add 5.00 USD to the price/100lb) (\*).

**Shipments in GrainPro bags:** Additional 3.00 USD to the price/100lb. (\*)

## Colombia

**Offer from:** Organizations of small coffee producers within the project "RioSierra".

**Origin:** Sierra Nevada de Santa Marta, Colombia, Tolima, Huila y Cauca.

**Incoterm offered:** Free On Board.

**Port of Shipment :** Santa Marta (If Cartagena port is required, please add 5.00 USD to the price/100lb) (\*).

**Shipments in GrainPro bags:** Additional 3.00 USD to the price/100lb. (\*)

## Contact

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**Colombia :** María José Rodríguez- [ventas@ecotierra.co](mailto:ventas@ecotierra.co) +57 301 6882428



# Elevate your Sourcing.

## Here's how:

Trace  
your certified coffee

Accelerate  
reforestation efforts

Fight  
land degradation  
and climate change

Improve  
coffee producers'  
quality of life

Reduce  
sourcing risks

« A new holistic model of  
producer-based sourcing »

**ELEVA**  
FINCA

# ElevaFinca : a new model of producer-based sustainable sourcing



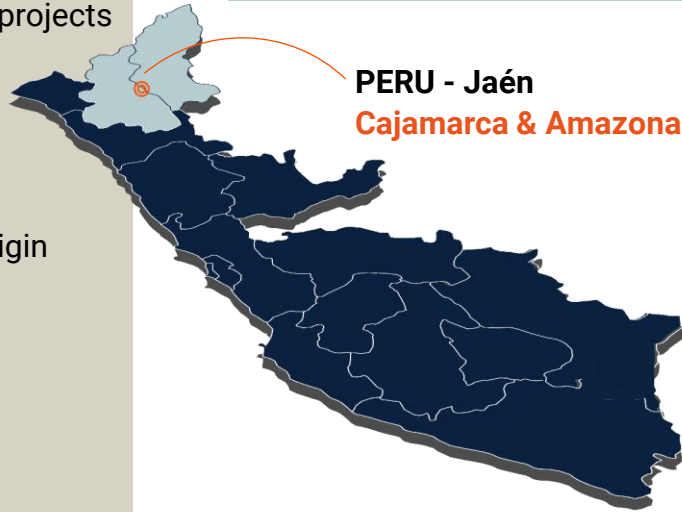
## We make it happen :

- Pre-financed sustainable shade coffee projects with small producers
- State-of-the-art dry mill
- Dedicated field team at origin
- Carbon offset generation from the coffee fields
- Quality communication content

## We got you covered :

- Independent quality control lab at origin
- Trilingual dedicated sales and traffic team (origins & global)
- Quality (product & service)
- Cost effective

## Two Origin projects



**PERU - Jaén  
Cajamarca & Amazonas**



**COLOMBIA - Santa Marta  
Sierra Nevada**

**11** Partners  
**Coffee**  
Cooperatives and Collective organizations



RED ECOLSIERRA  
RED DE PRODUCTORES ECOLOGICOS DE LA SIERRA NEVADA DE SANTA MARTA



More info via [elevafinca.com](http://elevafinca.com)

**4,500**  
Producers  
Involved

**12,9 K**  
Hectares  
converted to  
shade coffee

**3,2 M**  
Trees  
planted

**270 K**  
Hectares  
of forest  
conserved

**5.1 M**  
tCO<sub>2</sub>e  
Emission  
reduced



# The ElevaFinca sustainability package:

By selecting the ElevaFinca sustainability package, **you become partner of a large-scale sustainable value-chain project and contribute to increasing its impacts:**

- Giving the partner cooperatives and their producers better income and livelihood,
- Improving coffee quality via training and investments in wet processing, drying equipment and quality-control capacities,
- Gaining recognition for social and environmental impacts derived from the producers' field activities such as local economic spinoffs, tree plantation, water and biodiversity conservation, etc.



## Benefits to Coffee buyers:

- Independent quality control and assurance of product compliance to contract specifications,
- Communication of sustainability impacts along your coffee value-chain (sustainability reports by container),
- Single communication stream for diversified direct-from-producer sourcing and origins.



## Add-ons:

- Carbon offsetting - Compensation of international transportation carbon emissions (port to port) included,
- Access to ECOTIERRA's proprietary Minka™ monitoring tool (In beta testing)
  1. Registration and reports of member organizations' data (under implementation).
  2. Product traceability (module in development).
- Access to the Café Selva Norte Project future coffee mill in Jaen, Peru for quality control and traceability



## A dedicated team:

- Experienced multilingual (Spanish, English, French) support team with multiple marketing skills,
- Promotional support to reinforce your market differentiation (Origin trip support, marketing material and content development, sustainability project data, etc.),
- Located at origins.