

ELEVA
FINCA

Elevate your Sourcing.

Here's how :

Trace
your certified coffee

Accelerate
reforestation efforts

Fight
land degradation
and climate change

Improve
coffee producers'
quality of life

Reduce
sourcing risks



Colombia Green Coffee Offer

Updated as of Jul 10th 2024

| Type of Coffee | Quality SCA Cupping score | Price NY "C" USD / 100 Lb.* | Terms of contract SAS | Altitude (MASL) | Number of Available Containers (275 bags of 70kg) | Shipping Months 2024/25 |
|---|---------------------------|-----------------------------|-----------------------|-----------------|---|-------------------------|
| Product of Colombia Conventional | 90 Defects | -5.00 | Replace | 1500 to 1600 | 6 | Aug - Sept |
| Product of Colombia Conventional | 70 Defects | NY "C" | Replace | 1500 to 1600 | 6 | Aug - Sept |
| UGQ 12/60 Conventional | 82+ | +18,00 | Replace | 1500 to 1600 | 30 | Aug - Sept |
| Excelso EP10% 12/60 Conventional | 82+ | +18,00 | Replace | 1500 to 1600 | 10 | Aug - Sept |
| Supremo 12/60 Conventional | 82+ | +20,00 | Replace | 1500 to 1800 | 6 | Aug - Sept |
| Excelso EP10% Rainforest | 82+ | TBD | Replace | 1500 to 1800 | TBD | TBD |
| Fairtrade (USA)+Organic UGQ 12/60 | 82+ | +65.00 | Replace | 1500 to 1600 | 4 | Nov 24 – Feb 25 |
| Fairtrade (FLO)+Organic UGQ 12/60 | 82+ | +75.00 | SAS,Nans | 1500 to 1800 | 4 | Nov 24 – Feb 25 |
| Excelso EP10% 12/60 Conventional | 84+ | TBD | SAS,Nans | 1500 to 1800 | TBD | TBD |
| Fairtrade (USA) + Organic Excelso UGQ or EP 10% 12/60 | 84+ | TBD | SAS,Nans | 1500 to 1800 | TBD | TBD |
| Fairtrade (FLO) + Organic Excelso UGQ or EP 10% 12/60 | 84+ | TBD | SAS,Nans | 1500 to 1600 | TBD | TBD |

*Optional ElevaFinca Sustainability Package - Premium of 0.05 USD/ lb. ** 2024 estimate.

Northern Peru Green Coffee Offer

Updated as of Jul 10th 2024

| Type of Coffee | Quality SCA Cupping score | Price NY "C" USD / 100 Lb.* | Terms of contract SAS | Altitude (MASL) | Number of Available Containers (275 bags of 69 kg) | Shipping Months 2024 |
|--|------------------------------|--------------------------------|--------------------------|--------------------|--|-------------------------|
| Stocklot Conventional | 150 Defects | -25,00 | Replace | 1600 to 1900 | 20 | Aug - Dec |
| Stocklot Organic | 150 Defects | -20,00 | Replace | 1600 to 1900 | 20 | Aug - Dec |
| Conventional Grade 2 | 80+ | +10,00 | Replace | 1600 to 1900 | 4 | Aug - Nov |
| Conventional Grade 1 | 82+ | +15,00 | Replace | 1600 to 1900 | 4 | Aug - Nov |
| Organic (Glyphosate Free – one analysis per container) Grade 2 | 80+ | +30,00 | Replace | 1600 to 1900 | 14 | Aug - Nov |
| FairTrade | 82+ | +20,00 | Replace | 1600 to 1900 | 12 | Aug - Oct |
| Organic (Glyphosate Free – one analysis per container) Grade 1 | 82+ | +30.00 | Replace | 1600 to 1900 | 12 | Aug - Nov |
| RainForest Grade 2 | 80+ | +15,00 | Replace | 1600 to 1900 | 6 | Aug - Nov |
| RainForest Grade 1 | 82+ | +20,00 | Replace | 1600 to 1900 | 6 | Aug - Nov |
| RainForest + Organic Grade 2 | 80+ | +22,00 | Replace | 1600 to 1900 | 9 | Aug - Nov |
| RainForest + Organic Grade 1 | 82+ | +30,00 | Replace | 1600 to 1900 | 9 | Aug - Nov |
| Fair Trade (USA) + Organic | 82+ | +50,00 | Replace | 1600 to 1900 | 36 | Aug - Nov |
| Fair Trade (FLO) + Organic | 82+ | +60,00 | Replace | 1600 to 1900 | 36 | Aug - Nov |

*Optional ElevaFinca Sustainability Package - Premium of 0.05 USD/ lb. ** 2024 estimate.

Honduras Green Coffee Offer

Updated as of Jul 10th 2024

| Type of Coffee | Quality SCA Cupping score | Price NY "C" USD / 100 Lb.* | Terms of contract SAS | Altitude (MASL) | Number of Available Containers (275 bags of 69 kg) | Shipping Months 2024/25 |
|-------------------------------|---------------------------|-----------------------------|-----------------------|-----------------|--|-------------------------|
| Stocklot Organic | 150 Defects | TBD | Replace | 1600 to 1900 | TBD | TBD |
| HG Conventional | 80+ | TBD | Replace | 1600 to 1900 | TBD | TBD |
| SHG Conventional | 82+ | +20,00 | Replace | 1600 to 1900 | 6 | Feb- Apr 25 |
| HG Fairtrade (FLO or USA) | 81+ | TBD | Replace | 1600 to 1900 | TBD | TBD |
| SHG Organic | 82+ | +30,00 | Replace | 1600 to 1900 | 2 | Dec- Jan 25 |
| SHG RainForest | 82+ | +35,00 | Replace | 1600 to 1900 | 1 | Dec |
| SHG RainForest + Organic | 82+ | TBD | Replace | 1600 to 1900 | TBD | TBD |
| SHG Fairtrade (USA) + Organic | 82+ | TBD | Replace | 1600 to 1900 | TBD | TBD |
| SHG Fairtrade (FLO) + Organic | 82+ | +60,00 | Replace | 1600 to 1900 | 2 | Dec- Jan 25 |
| SHG Conventional Honey | 84+ | 325.00 | Replace | 1600 to 1900 | 1 | Feb 25 |
| SHG Conventional Natural | 85+ | 365.00 | Replace | 1600 to 1900 | 2 | Feb 25 |

*Optional ElevaFinca Sustainability Package - Premium of 0.05 USD/ lb. ** 2024 estimate.

Offer information

Peru

Offer from: An alliance of 11 cooperatives and 3,000 coffee producers in the “**Café Selva Norte**” project.

Other Certifications: We can provide specific certifications upon request.

01

Origin: Amazonas and Cajamarca – Northern Peru. Cusco- Southern Peru.

Incoterm offered: Free On Board.

Port of Shipment: Paita, Piura – Peru. Callao, Callao-Peru.

Colombia

Offer from: Organizations of small coffee producers within the project “**RioSierra**”.

02

Origin: Sierra Nevada de Santa Marta, Colombia, Tolima, Huila y Cauca.

Incoterm offered: Free On Board.

Port of Shipment : Santa Marta (If Cartagena port is required, please add 5.00 USD to the price/100lb) (*).

Shipments in GrainPro bags: Additional 3.00 USD to the price/100lb. (*)

Honduras

Offer from: 9 organizations of small coffee producers within the project “**Aromas Cafe y Miel**”.

03

Certifications: We can provide specific certifications upon request.

Origin: El Paraíso, Intibuca and Santa Bárbara Regions

Incoterm offered: Free On Board

Port of shipment: Puerto Cortes

The ElevaFinca sustainability package:

By selecting the ElevaFinca sustainability package, **you become partner of a large-scale sustainable value-chain project and contribute to increasing its impacts:**

- Giving the partner cooperatives and their producers better income and livelihood,
- Improving coffee quality via training and investments in wet processing, drying equipment and quality-control capacities,
- Gaining recognition for social and environmental impacts derived from the producers' field activities such as local economic spinoffs, tree plantation, water and biodiversity conservation, etc.



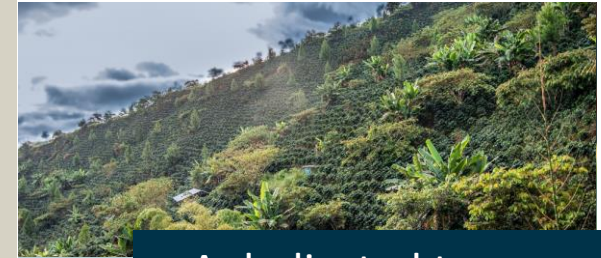
Benefits to Coffee buyers:

- Independent quality control and assurance of product compliance to contract specifications,
- Communication of sustainability impacts along your coffee value-chain (sustainability reports by container),
- Single communication stream for diversified direct-from-producer sourcing and origins.



Add-ons:

- Carbon offsetting - Compensation of international transportation carbon emissions (port to port) included,
- Access to ECOTIERRA's proprietary Minka™ monitoring tool (In beta testing)
 1. Registration and reports of member organizations' data (under implementation).
 2. Product traceability (module in development).
- Access to the Café Selva Norte Project future coffee mill in Jaen, Peru for quality control and traceability



A dedicated team:

- Experienced multilingual (Spanish, English, French) support team with multiple marketing skills,
- Promotional support to reinforce your market differentiation (Origin trip support, marketing material and content development, sustainability project data, etc.),
- Located at origins.