

# Northern Peru Green Coffee Offer

Updated as of August 03, 2022

Type of Coffee	Quality SCA Cupping score	Price NY "C" USD / 100 Lb.*	Terms of contract SAS	Altitude (MASL)	Number of Available Containers (275 bags of 69 kg)	Shipping Months
FTO 1	80 to 83.5	+ 55.00	Replace	1200 to 1800	18	Aug – Dec
FTO HQ 1	84+	+ 80.00	NANS	1400 to 1800	3	Aug – Dec
FTO HQ 2	85+	+ 100.00	NANS	1400 to 1800	8	Aug – Dec
Micro-lot FTO	85.5+	+ 110.00	NANS	1600 to 2000	0	Aug – Dec
Stocklot Conventional	150 Defects	- 15.00	Replace	1200 to 1800	5	Aug – Dec

\* Optional ElevaFinca Sustainability Package - Premium of 0.05 USD/ lb. \*\* 2022 – 2023 estimate.

<b>Offer from:</b>	An alliance of 7 cooperatives and 3,000 coffee producers in the "Café Selva Norte" project.
<b>Other Certifications:</b>	<b>UTZ, Rainforest, C.A.F.E. Practices certifications can be included in the offer at the same price.</b>
<b>Origin:</b>	Amazonas and Cajamarca – Northern Peru. Cusco- Southern Peru
<b>Open contracts:</b>	As the market is above <b>140.00 USD</b> , we can only provide an offer with open prices.
<b>FTO offers:</b>	The minimum prices already have integrated certificate premiums: 140.00 + 20.00 (FT premium) + 30.00 (organic premium) + Quality Premium.
<b>Incoterm offered:</b>	Free On Board.
<b>Port of Shipment:</b>	Paita, Piura – Peru. Callao, Callao-Peru.

If you have specific requests for additional qualities or certifications, please **contact:**

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# Colombia Santa Marta Green Coffee Offer

Updated as of August 03, 2022

Type of Coffee	Quality SCA Cupping score	Price /lb	Terms of contract UGQ or EP and SAS	Altitude (MASL)	Number of Available Containers (250 bags of 70 kg)	Shipping Months
Organic 1	80 to 83	NY + 105.00	Replace	700 to 1900	TBD	NOV. 22- APR.23
FT 1	82 to 83	NY + 100.00	Replace	700 to 1900	TBD	NOV. 22- APR.23
FTO 1	81 to 83.5	NY + 120.00	Replace	900 to 1900	TBD	NOV. 22- APR.23
FTO HQ 1 (CAFÉ MACANA)	84+	TBD	NANS	1400 to 1900	TBD	NOV. 22- APR.23
Micro-lot FTO (CAFÉ FAMILIAR)	85+	TBD	NANS	1400 to 1900	TBD	NOV. 22- APR.23
Micro-lot FTO (ALEGRE- HONEY)	85+	TBD	NANS	1400 to 1900	TBD	NOV. 22- APR.23
Micro-lot FTO (NATURAL)	85+	TBD	NANS	1400 to 1900	TBD	NOV. 22- APR.23

\* Optional ElevaFinca Sustainability Package - Premium of 0.05 USD/ lb. \*\* 2021 – 2022 estimate.

**Offer from:** Red Ecolsierra.

**Origin:** Sierra Nevada, Colombia.

**Incoterm offered:** Free On Board.

**Port of Shipment :** Santa Marta (If Cartagena port is required, please add 3.00 USD to the price/100lb).

**Shipments in GrainPro bags:** Additional 3.00 USD to the price/100lb.

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# Elevate your Sourcing.

## Here's how:

Trace  
your certified coffee

—  
Accelerate  
reforestation efforts

—  
Fight  
land degradation  
and climate change

—  
Improve  
coffee producers'  
quality of life

—  
Reduce  
sourcing risks

« A new holistic model of  
producer-based sourcing »

**ELEVA**  
FINCA

# ElevaFinca : a new model of producer-based sustainable sourcing



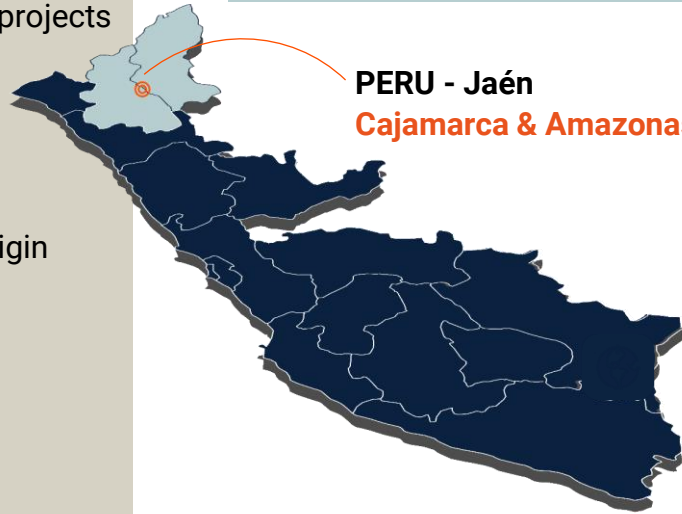
## We make it happen :

- Pre-financed sustainable shade coffee projects with small producers
- State-of-the-art dry mill
- Dedicated field team at origin
- Carbon offset generation from the coffee fields
- Quality communication content

## We got you covered :

- Independent quality control lab at origin
- Trilingual dedicated sales and traffic team (origins & global)
- Quality (product & service)
- Cost effective

## Two Origin projects



**PERU - Jaén**  
Cajamarca & Amazonas



**COLOMBIA - Santa Marta**  
Sierra Nevada

**11** Partners  
**Coffee**  
Cooperatives and Collective organizations



RED ECOLSIERRA  
RED DE PRODUCTORES ECOLOGICOS DE LA SIERRA NEVADA DE SANTA MARTA



More info via [elevafinca.com](http://elevafinca.com)

**4,500**  
Producers  
Involved

**12,9 K**  
Hectares  
converted to  
shade coffee

**3,2 M**  
Trees  
planted

**270 K**  
Hectares  
of forest  
conserved

**5.1 M**  
tCO<sub>2</sub>e  
Emission  
reduced

# The ElevaFinca sustainability package:

By selecting the ElevaFinca sustainability package, **you become partner of a large-scale sustainable value-chain project** and **contribute to increasing its impacts:**

- Giving the partner cooperatives and their producers better income and livelihood,
- Improving coffee quality via training and investments in wet processing, drying equipment and quality-control capacities,
- Gaining recognition for social and environmental impacts derived from the producers' field activities such as local economic spinoffs, tree plantation, water and biodiversity conservation, etc.



## Benefits to Coffee buyers:

- Independent quality control and assurance of product compliance to contract specifications,
- Communication of sustainability impacts along your coffee value-chain (sustainability reports by container),
- Single communication stream for diversified direct-from-producer sourcing and origins.



## Add-ons:

- Carbon offsetting - Compensation of international transportation carbon emissions (port to port) included,
- Access to ECOTIERRA's proprietary Minka™ monitoring tool (In beta testing)
  1. Registration and reports of member organizations' data (under implementation).
  2. Product traceability (module in development).
- Access to the Café Selva Norte Project future coffee mill in Jaen, Peru for quality control and traceability



## A dedicated team:

- Experienced multilingual (Spanish, English, French) support team with multiple marketing skills,
- Promotional support to reinforce your market differentiation (Origin trip support, marketing material and content development, sustainability project data, etc.),
- Located at origins.