

# Colombia Santa Marta Green Coffee Offer

Updated as of November 17, 2022

Type of Coffee	Quality SCA Cupping score	Price NY "C" USD / 100 Lb.*	Terms of contract UGQ or EP and SAS	Altitude (MASL)	Number of Available Containers (250 bags of 70 kg)	Shipping Months
FTO 2	84	+ 105.00	NANS	900 to 1900	10	DEC. 22- APR.23
FTO Women Producers	82	+ 105.00	NANS	900 to 1900	5	DEC. 22- APR.23
FTO 1	80-82	+ 95.00	Replace	900 to 1900	13	NOV. 22- APR.23
FT 2	83+	+ 92.00	Replace	700 to 1900	8	NOV. 22- FEB.23
Organic 1	80 -82	+ 90.00	Replace	700 to 1900	5	DEC. 22- APR.23
Conventional 1	80 -82	+ 68.00	Replace	700 to 1900	10	NOV. 22- FEB.23

\* Optional ElevaFinca Sustainability Package - Premium of 0.05 USD/ lb. \*\* 2022 – 2023 estimate.

**Offer from:** Red Ecolsierra \*, ANEI & ASOARHUACO

**Origin:** Sierra Nevada, Colombia.

**Incoterm offered:** Free On Board.

**Port of Shipment :** Santa Marta (If Cartagena port is required, please add 5.00 USD to the price/100lb) (\*).

**Shipments in GrainPro bags:** Additional 3.00 USD to the price/100lb. (\*)

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**USA :** Jonathan Ferguson - [j.ferguson@ecotierra.co](mailto:j.ferguson@ecotierra.co) 402.817.9991



# Northern Peru Green Coffee Offer

Type of Coffee	Quality SCA Cupping score	Price NY "C" USD / 100 Lb.*	Terms of contract UGQ or EP and SAS	Altitude (MASL)	Number of Available Containers (250 bags of 70 kg)	Shipping Months
FTO 1	84	-	-	1700 to 2000	In evaluation	-
FTO 1	80-82	-	-	1200 to 1600	In evaluation	-
FT 2	83+	-	-	1200 to 1800	In evaluation	-
FT 1	80-82	-	-	1200 to 1600	In evaluation	-
Organic 1	80 -82	-	-	1200 to 1600	In evaluation	-
Conventional 2	83+	-	-	1200 to 1800	In evaluation	-
Conventional 1	80 -82	-	-	1200 to 1600	In evaluation	-
Stocklot Conventional	150 Defects	-	-	1200 to 2000	In evaluation	-
Stocklot Organic	150 Defects	-	-	1200 to 2000	In evaluation	-

\* Optional ElevaFinca Sustainability Package - Premium of 0.05 USD/ lb. \*\* 2022 – 2023 estimate.

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<b>Offer from:</b>	An alliance of 7 cooperatives and 3,000 coffee producers in the "Café Selva Norte" project.
<b>Other Certifications:</b>	<b>UTZ, Rainforest, C.A.F.E. Practices certifications can be included in the offer at the same price.</b>
<b>Origin:</b>	Amazonas and Cajamarca – Northern Peru. Cusco- Southern Peru
<b>Open contracts:</b>	As the market is above <b>140.00 USD</b> , we can only provide an offer with open prices.
<b>FTO offers:</b>	The minimum prices already have integrated certificate premiums: 140.00 + 20.00 (FT premium) + 30.00 (organic premium) + Quality Premium.
<b>Incoterm offered:</b>	Free On Board.
<b>Port of Shipment:</b>	Paita, Piura – Peru. Callao, Callao-Peru.

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# Elevate your Sourcing.

## Here's how:

Trace  
your certified coffee

Accelerate  
reforestation efforts

Fight  
land degradation  
and climate change

Improve  
coffee producers'  
quality of life

Reduce  
sourcing risks

« A new holistic model of  
producer-based sourcing »

**ELEVA**  
FINCA

# ElevaFinca : a new model of producer-based sustainable sourcing



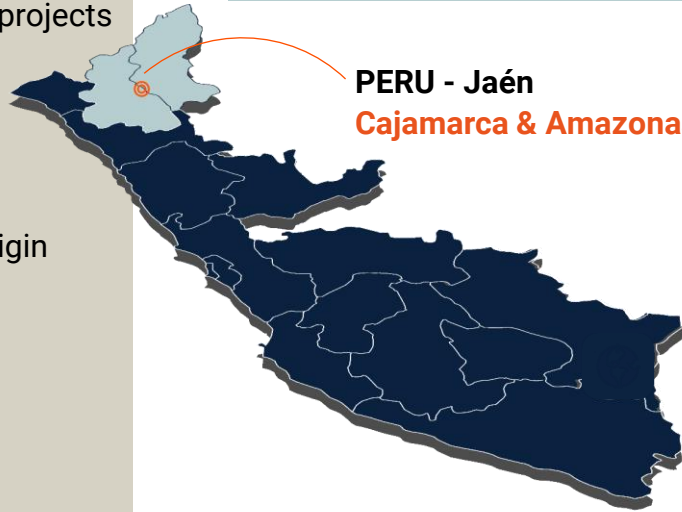
## We make it happen :

- Pre-financed sustainable shade coffee projects with small producers
- State-of-the-art dry mill
- Dedicated field team at origin
- Carbon offset generation from the coffee fields
- Quality communication content

## We got you covered :

- Independent quality control lab at origin
- Trilingual dedicated sales and traffic team (origins & global)
- Quality (product & service)
- Cost effective

## Two Origin projects



**PERU - Jaén  
Cajamarca & Amazonas**



**COLOMBIA - Santa Marta  
Sierra Nevada**

**11** Partners  
**Coffee**  
Cooperatives and Collective organizations



More info via [elevafinca.com](http://elevafinca.com)

**4,500**  
Producers  
Involved

**12,9 K**  
Hectares  
converted to  
shade coffee

**3,2 M**  
Trees  
planted

**270 K**  
Hectares  
of forest  
conserved

**5.1 M**  
tCO<sub>2</sub>e  
Emission  
reduced



# The ElevaFinca sustainability package:

By selecting the ElevaFinca sustainability package, **you become partner of a large-scale sustainable value-chain project** and **contribute to increasing its impacts:**

- Giving the partner cooperatives and their producers better income and livelihood,
- Improving coffee quality via training and investments in wet processing, drying equipment and quality-control capacities,
- Gaining recognition for social and environmental impacts derived from the producers' field activities such as local economic spinoffs, tree plantation, water and biodiversity conservation, etc.



## Benefits to Coffee buyers:

- Independent quality control and assurance of product compliance to contract specifications,
- Communication of sustainability impacts along your coffee value-chain (sustainability reports by container),
- Single communication stream for diversified direct-from-producer sourcing and origins.



## Add-ons:

- Carbon offsetting - Compensation of international transportation carbon emissions (port to port) included,
- Access to ECOTIERRA's proprietary Minka™ monitoring tool (In beta testing)
  1. Registration and reports of member organizations' data (under implementation).
  2. Product traceability (module in development).
- Access to the Café Selva Norte Project future coffee mill in Jaen, Peru for quality control and traceability



## A dedicated team:

- Experienced multilingual (Spanish, English, French) support team with multiple marketing skills,
- Promotional support to reinforce your market differentiation (Origin trip support, marketing material and content development, sustainability project data, etc.),
- Located at origins.