

Colombia Santa Marta Green Coffee Offer

Updated as of February 22, 2023

Type of Coffee	Quality SCA Cupping score	Price NY "C" USD / 100 Lb.*	Terms of contract UGQ or EP and SAS	Altitude (MASL)	Number of Available Containers (275 bags of 70 kg)	Shipping Months
FTO 2	84	+ 110.00	NANS	900 to 1900	2	FEB.23 - MAR 23
FTO Women Producers	82	+ 110.00	Replace	900 to 1900	2	FEB.23 - MAR 23
FTO 1	82	+ 110.00	Replace	900 to 1900	3	FEB.23 - MAR 23
FT	82+	+ 92.00	Replace	900 to 1900	3	FEB 23 - APR.23
Organic 1	80 -82	+ 95.00	Replace	900 to 1900	3	FEB. 23- APR.23
Conventional 1	80 -82	+ 75.00	Replace	900 to 1900	3	FEB. 23- APR.23

* Optional ElevaFinca Sustainability Package - Premium of 0.05 USD/ lb. ** 2022 – 2023 estimate.

Offer from: Organizations of small coffee producers within the project "RioSierra".

Origin: Sierra Nevada, Colombia.

Incoterm offered: Free On Board.

Port of Shipment : Santa Marta (If Cartagena port is required, please add 5.00 USD to the price/100lb) (*).

Shipments in GrainPro bags: Additional 3.00 USD to the price/100lb. (*)

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USA : Jonathan Ferguson - j.ferguson@ecotierra.co 402.817.9991



Northern Peru Green Coffee Offer

Type of Coffee	Quality SCA Cupping score	Price NY "C" USD / 100 Lb.*	Terms of contract UGQ or EP and SAS	Altitude (MASL)	Number of Available Containers (250 bags of 70 kg)	Shipping Months
FTO 1	84	+100	NANS	1700 to 2000	4	AGO.23-NOV.23
FTO 1	80-82	+55	Replace	1200 to 1600	38	APR.23- AGO.23
Organic 1	80 -82	50	Replace	1200 to 1600	5	OCT.23-DEC.23
FT 1	80-82	+50	Replace	1200 to 1600	8	-
Conventional 1	82	+43	Replace	1200 to 1800	26	MAY.23-SEP.23
FT 2	81 -40 Defects	40	Replace	1200 to 1800	20	APR.23-AGO.23
Conventional 2	23 Defects	+38	Replace	1200 to 1600	20	JUL.23-DEC.23
Convencional 2	40 Defects	+35	Replace	1200 to 2000	20	JUL.23-DEC.23
Stocklot Conventional	150 Defects	NY	Replace	1200 to 2000	20	JUL.23-NOV.23
Stocklot Organic	150 Defects	+5	Replace	1200 to 2000	2	NOV.23
Stocklot Ft	150 Defects	+10	Replace	1200 to 2000	11	APR.23-NOV.23
RFA 1	82	+50	Replace	1200 to 2000	25	APR.23- JUN.23

* Optional ElevaFinca Sustainability Package - Premium of 0.05 USD/ lb. ** 2022 – 2023 estimate.

Updated as of March 21, 2023

Open contracts: As the market is above **140.00 USD**, we can only provide an offer with open prices.

FTO offers: The minimum prices already have integrated certificate premiums: 140.00 + 20.00 (FT premium) + 30.00 (organic premium) + Quality Premium.

Incoterm offered: Free On Board.

Port of Shipment: Paita, Piura – Peru. Callao, Callao-Peru.

Peru : Erly Camizan - e.camizan@ecotierra.co +51 992 019 972

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Elevate your Sourcing.

Here's how:

Trace
your certified coffee

Accelerate
reforestation efforts

Fight
land degradation
and climate change

Improve
coffee producers'
quality of life

Reduce
sourcing risks

« A new holistic model of
producer-based sourcing »

ELEVA
FINCA

ElevaFinca : a new model of producer-based sustainable sourcing



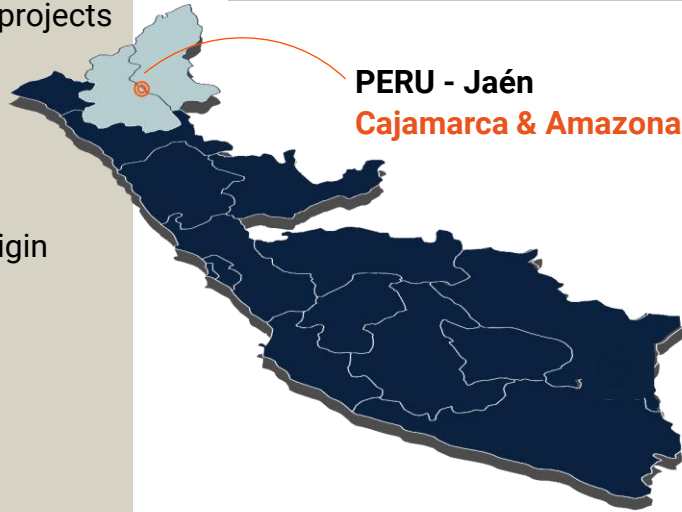
We make it happen :

- Pre-financed sustainable shade coffee projects with small producers
- State-of-the-art dry mill
- Dedicated field team at origin
- Carbon offset generation from the coffee fields
- Quality communication content

We got you covered :

- Independent quality control lab at origin
- Trilingual dedicated sales and traffic team (origins & global)
- Quality (product & service)
- Cost effective

Two Origin projects



**PERU - Jaén
Cajamarca & Amazonas**



**COLOMBIA - Santa Marta
Sierra Nevada**

11 Partners
Coffee
Cooperatives and Collective organizations



RED ECOLSIERRA
RED DE PRODUCTORES ECOLOGICOS DE LA SIERRA NEVADA DE SANTA MARTA



More info via elevafinca.com

4,500
Producers
Involved

12,9 K
Hectares
converted to
shade coffee

3,2 M
Trees
planted

270 K
Hectares
of forest
conserved

5.1 M
tCO₂e
Emission
reduced

The ElevaFinca sustainability package:

By selecting the ElevaFinca sustainability package, **you become partner of a large-scale sustainable value-chain project and contribute to increasing its impacts:**

- Giving the partner cooperatives and their producers better income and livelihood,
- Improving coffee quality via training and investments in wet processing, drying equipment and quality-control capacities,
- Gaining recognition for social and environmental impacts derived from the producers' field activities such as local economic spinoffs, tree plantation, water and biodiversity conservation, etc.



Benefits to Coffee buyers:

- Independent quality control and assurance of product compliance to contract specifications,
- Communication of sustainability impacts along your coffee value-chain (sustainability reports by container),
- Single communication stream for diversified direct-from-producer sourcing and origins.



Add-ons:

- Carbon offsetting - Compensation of international transportation carbon emissions (port to port) included,
- Access to ECOTIERRA's proprietary Minka™ monitoring tool (In beta testing)
 1. Registration and reports of member organizations' data (under implementation).
 2. Product traceability (module in development).
- Access to the Café Selva Norte Project future coffee mill in Jaen, Peru for quality control and traceability



A dedicated team:

- Experienced multilingual (Spanish, English, French) support team with multiple marketing skills,
- Promotional support to reinforce your market differentiation (Origin trip support, marketing material and content development, sustainability project data, etc.),
- Located at origins.